



Schulman,
Lopez, Hoffer
& Adelstein, LLP
Advisory Services

Advisory Services

O V E R V I E W



www.slh-law.com



Home Office - San Antonio, TX

October 9, 2023

Advisory Services Review Consultant Meeting

Introductions



Lisa Nyquist
Schulman, Lopez, Hoffer & Adelstein,
LLP



Laura Piatt
Schulman, Lopez, Hoffer & Adelstein,
LLP



Kara Belew
Tenet
Leadership



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About

SLHA Advisory Services (“SLHA”) is Texas based and now one of Texas’ largest educational coaching and advising firms, serving over 200 school systems in Texas and dozens of education impact organizations.

We help school boards and school leadership to implement best practices aligning systems to improve student outcomes.

SLHA Advisory Services will help system leaders to achieve their vision and strategic goals for their students, teachers, and community.



Meet Our Team



Rick Lopez

PARTNER

Coaches on Crisis
Management, Corrective
Action, Strategic
Planning and
much more.



Joe Hoffer

MANAGING PARTNER

Coaches on Crisis
Management, Change
Management, Strategic
Planning and
much more.



Denise Pierce

PARTNER

Coaches on Vision,
Change Management,
1882 Partnerships and
much more.

Meet Our Team



Dana Henry

SENIOR COUNSEL

Senior Counsel at SLHA with a deep background in management consulting and strategic planning.



Lisa Nyquist

SCHOOL FINANCE & OPERATIONS
SPECIALIST/TECHNICAL ADVISOR

School finance, operations, and compliance expert with significant grant and project management experience.



Ramón Medina

SCHOOL FINANCE & OPERATIONS
SPECIALIST/TECHNICAL ADVISOR

School finance, operations, and compliance expert with significant grant and project management experience.

About

As we all know **Advisory Services** can include anything from Vision Setting to Grant Management to Strategic Planning and Organizational Needs Assessments, much of which SLHA is already doing through various avenues for our TX and LA clients.

A current pathway for SLHA Advisory Services is through expanded **Grant Management** offerings providing technical support to districts and schools in their grant applications and then upon grant award, as selected or assigned through TEA as a Technical Services Provider.

SLHA was recently approved to be a Technical Service Provider through a competitive process with Region 13 as a Texas Strategic Lead System of Great Schools Advisor and a System of Great Schools Advisor in which we will have an increased opportunity in supporting districts in implementing effective district frameworks using TEA models and protocols.





SLHA Advisory Services

Technical Provider Status






SLHA Provider Status

CURRENT:

- SLHA is currently approved as a **Texas Strategic Lead – System of Great Schools Provider** and a **System of Great Schools Provider** through Region 13 (more info to come!)

PENDING:

- SLHA is applying to be a **School Action Fund Technical Assistance Provider** through Region 13 by October 17th (part of the LASO Cycle II grants).
 - SLHA is also applying to be a **District Charter School Network Technical Assistance Provider** through Region 13 by October 17th.
- 




Tenet to SLHA

CURRENT:

- Learning Acceleration Support Opportunities (LASO)
 - Strong Foundations Planning
 - Strong Foundations Implementation
 - School Action Fund

PENDING:

- Tenet Leadership is an approved provider for Strong Foundations and TEA is working on transitioning to SLHA Advisory Services – this is still pending, however should be completed by October 23, when the grant opens.
- 

NOTE:

When signing up for Strong Foundations training, please sign up under Tenet Leadership. Any trainings conducted as Tenet Leadership will automatically move to SLHA after the transition.



TPCSA Grants for New Charters

TPCSA Grants for New Charters

- TPCSA awarded new charters \$20,000 to use on strategic consultant services.
- Schools are required to use a consultant from the TPCSA approved provider list.
- SLHA Advisory Services is an approved provider.



LASO Application & Grant Information

LASO Application & Grant Information

- Application **October 23 – December 7** (must be in Qualtrics)
- We can offer support in writing grant applications!
- **Strong Foundations Planning:** Schools put together a reading or math framework, schools DO NOT have to adopt a curriculum
 - No CURRICULUM ADOPTION REQUIRED
 - **Required consultant training:**
 - TEA live RBIS Training in READING AND MATH (register twice for six days), meet all requirements.
 - ([Fall and Winter RBIS Registration Form](#))
 - To register for math and reading, you must register for ONE, and then send an email to rbis@tnp.org and ask for dates to the other one and tell them you are part of Tenet Leadership and SLHA
 - Framework (on your own): [SFP C2 Asynchronous Framework Sessions Attendance Form](#).

LASO Application & Grant Information

- **Strong Foundations Implementation:** Schools implement Eureka or Amplify
 - **Required consultant training:**
 - Dates are Jan. 8-12 or Jan. 22-26, 2024
 - Requires adoption of Eureka or Amplify
 - May only be available to grade K-5

LASO Application & Grant Information

- **List of Schools ALREADY awarded this grant:**
 - <https://tea.texas.gov/texas-schools/health-safety-discipline/covid/laso-award-list>

LASO Webinar Reminders

- LASO Webinar Reminders:

- **TEA Main LASO Application webinars**

- October 18 and 19 (attend one)

- October 18 from 1–2PM:

- https://zoom.us/webinar/register/WN_NNM5eM88TzimyQUlSywO5Q#/registration

- October 19 from 9–10AM:

- https://zoom.us/webinar/register/WN_nmdhWMXWSE-H2uABv9QIBQ#/registration

- **Individual grant webinars with Strong Foundations Planning/Implementation**

- October 30 or October 31 (attend one)

- October 30 from 10–11AM:

- https://zoom.us/webinar/register/WN_9PTROc4cTCeInEI0LL7NUQ#/registration

- October 31 from 3–4PM:

- https://zoom.us/webinar/register/WN_C8wLRh3zTeqqkG86kooJSg#/registration

- **Other sessions** are being held for the other LASO programs but are not required as SLHA Advisory Services is not an approved provider for the other grant programs (such as the Blended Learning Grant or the Technology Lending Grant).

Approved Provider List

State Approved Vendor List:

- <https://tea.texas.gov/texas-schools/health-safety-discipline/covid/laso-state-approved-vendors-list.pdf>

Required Form

If you intend to service clients under **LASO**, as soon as possible, complete this form and indicate you are with Tenet Leadership: [Approved Provider Contact Form](#).

- Again, our contact information will move over to be under *SLHA Advisory Services when TEA makes the transition in a few weeks.*

Check Your Requirements

[Tenet AP Dashboard](#) – This is how SLHA can monitor if you have required training completed.

- This will also transition to be under SLHA Advisory Services when TEA makes the transition.

Structure of Strong Foundations Engagements

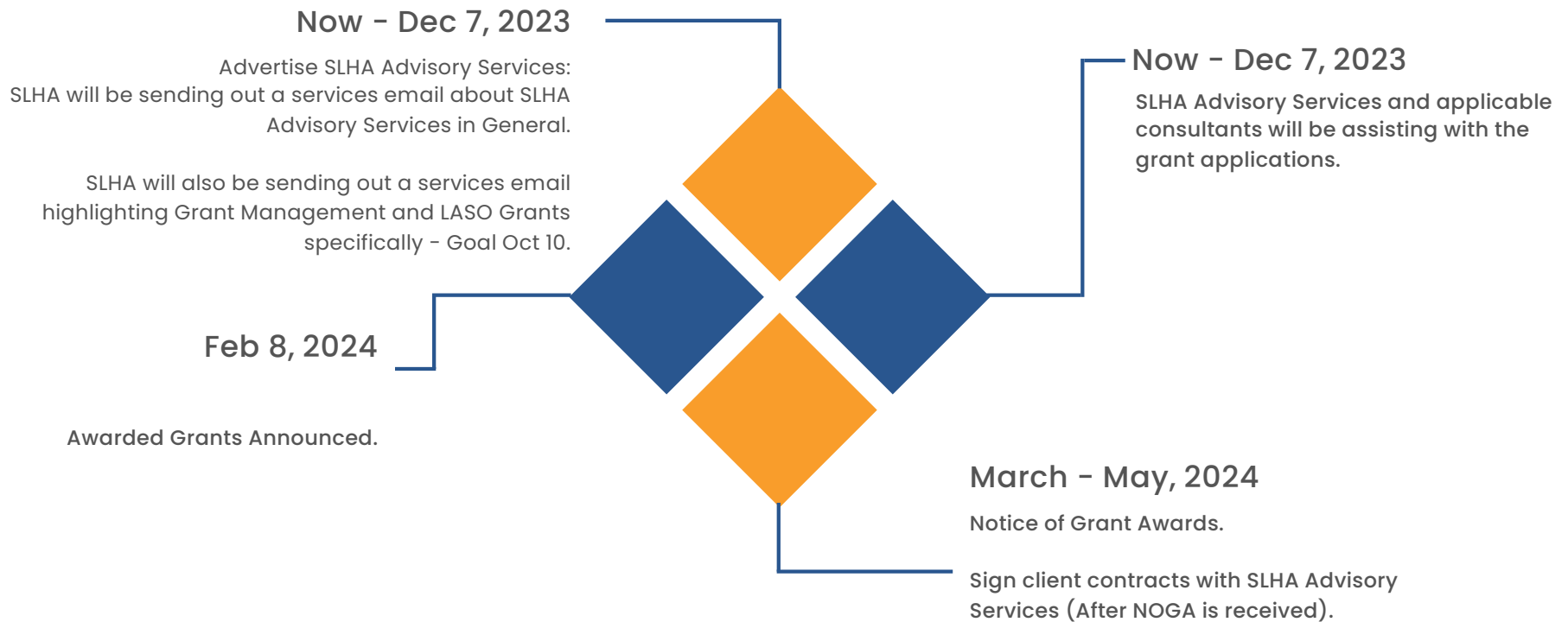
Lead Coach – Advisor Coach – Project Manager

Consultant (YOU) will be Lead Coach

Kara Belew or Hope Astor is Advisor Coach

Lisa Nyquist and Hope Astor are Project Managers

Advisory Services Advertising



ADVERTISING OPTIONS

01

Send Laura Piatt your contact list for forwarding out advertising.

This advertising can be customized to fit the consultant (YOU). Example: Headshots and Bio's along with a personal note.

Promise of 24hr turn around unless circumstances determine another timeline.

02

PDF of mass mail out will be sent out and can be forwarded by consultant (YOU).

Remember

- Represent SLHA Advisory Services
- When meeting with clients; get a phone number and email.
 - Send the information regarding our services
 - Ask for a meeting with YOU, Lisa and Kara to talk about services
 - We will have a slide deck similar to this one where we can review services and client options.



Becoming an OFFICIAL SLHA Consultant

Consulting Contract with SLHA Advisory Services

Contact:


Lisa Nyquist

Main: 210-538-5385

Email: lnyquist@slh-law.com



Becoming an OFFICIAL SLHA Consultant

1. If bring client to firm + consultant Lead Coach = profit share after expenses is 30%
 2. DO NOT bring client to firm, but consultant Lead Coach = hourly consulting fee
 3. Some consulting on projects as needed = hourly consulting fee
 4. Do not coach/do not consult = receive a Client Engagement Fee
- 



Current RFP Information

Region 13 RFPs

Region 13 has two RFPs DUE October 17

SLHA Advisory Services is applying for:

- 2024-1 DISTRICT CHARTER SCHOOL NETWORK TECHNICAL ASSISTANCE PROVIDER (1882 Partnerships)
- 2024-2 SCHOOL ACTION FUND TECHNICAL ASSISTANCE PROVIDER

Region 13 RFPs

- Please turn in resume in requested format:
 - [SLHA Advisory Services: Advisor Resume Template](#)
 - Copy template into new Google Doc and save with your name.
- We may need to meet with you individually to support content writing if you have skills in:
 - School turnaround
 - School restart
 - Accelerated school growth
 - ACE model



Action Items:

1

Advertise and set client meetings for LASO (we can support grant writing)

2

Sign up for all required trainings/ webinars

- Strong Foundation Planning: RBIS Training and Framework Training
- TEA LASO Webinars

3

Fill out [Approved Provider Contact Form](#).

4

Send SLHA (Lisa and Laura) your Resume, Bio, and Headshot.



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Looking Ahead:

1

Schedule consulting meeting with **Lisa Nyquist** to answer any questions, confirm details of consulting agreement.

2

NEXT Consulting Group Meeting: **Oct. 24 @ 12pm**

3

Strong Foundation Implementation: Training Dates ARE **Jan 8 -12 OR Jan 22-26** (put a hold on your calendars)



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Contact Us



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Thank You

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