



Schulman,
Lopez, Hoffer
& Adelstein, LLP
Advisory Services

SLHA Advisory Services

Consultant Meeting

October 24, 2023



www.slh-law.com



Home Office - San Antonio, TX

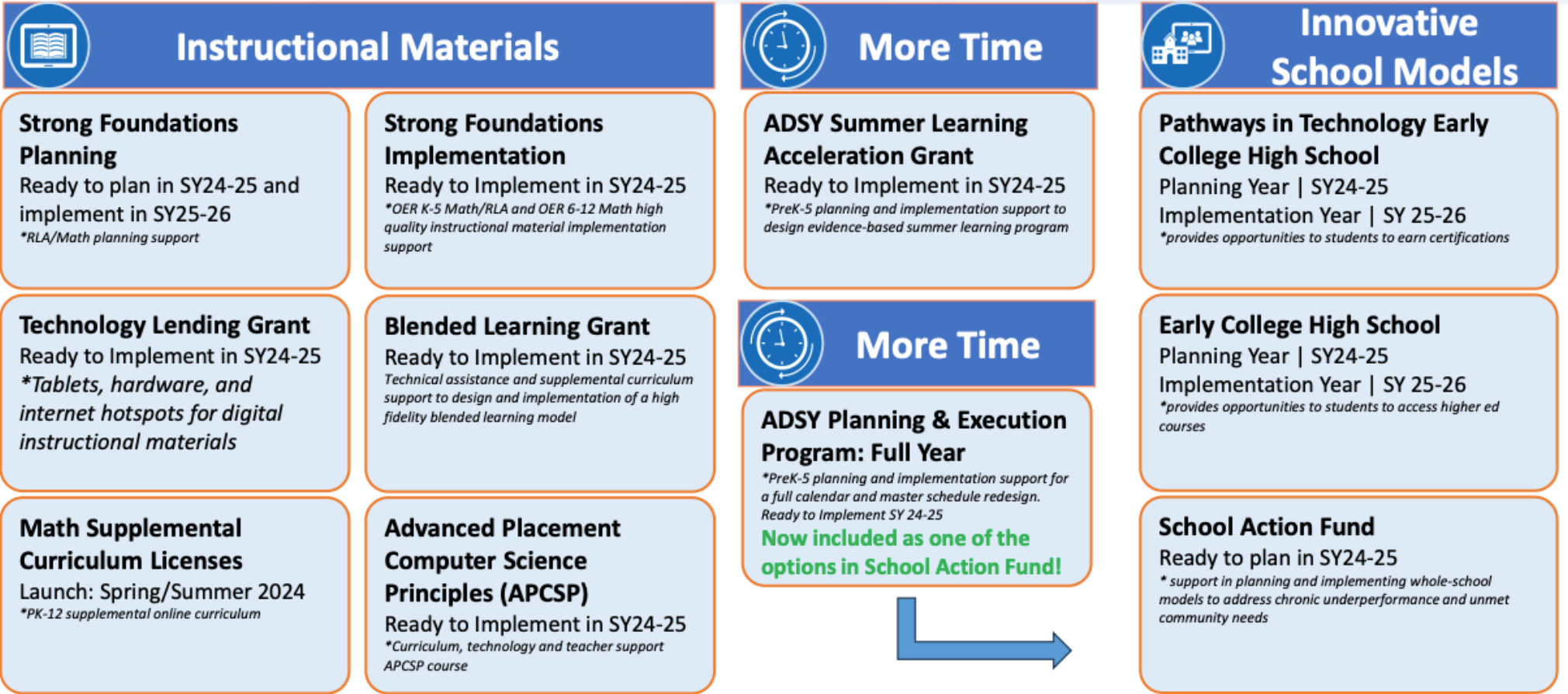
Meeting Agenda

- i. LASO Application & Grant Information**
 - i. SLHA Approved Provider Status
 - ii. Strong Foundations Planning
 - iii. Strong Foundations Implementation
- ii. SLHA Contact and Inquiry Record**
- iii. SLHA 'Get in Touch' Link**
- iv. TEA Dashboard & Contact Form**
- v. Advertising: LASO and General**
- vi. Other Updates**
 - i. Submitted RFPs
 - ii. Advisor Resources
 - iii. Consulting Contract
- vii. Looking Ahead**

LASO Application & Grant Information



LASO will provide 10 grant opportunities embedded in three learning acceleration strategies



LASO Application & Grant Information

- Application open from **October 23 – December 7 at 5:00PM.**
- Must be submitted in Qualtrics.
 - A copy of the complete application (for reference only) can be found here: [LASO Cycle II Qualtrics Application](#).
- **Superintendents** have been sent a unique link to the application via email.
 - If you did not receive a link, please [complete this form](#) for a new link.
- Only one application can be submitted per LEA.
- Application must be signed by the LEA's Superintendent to be considered formally submitted.

- **We can offer support in writing grant applications!**

Source: <https://tea.texas.gov/texas-schools/health-safety-discipline/laso-cycle-ii>

LASO Application & Grant Information

- Read through application and this [LASO summary](#) that outlines the key description and commitments for each grant program.
- Review the [State Approved Provider List](#) for LASO Cycle II.
- Review the [LASO II FAQs](#) (last posted 10/23/23).
- **Other Application Key Dates:**
 - Awards Announced: Anticipated **February 8, 2024**
 - NOGA Window: **March 18– May 17, 2024** (60 days)

LASO Application & Grant Information

Grant Name	Estimated Funding	Grant Type	Estimated Range of Award	Estimated Awards
Strong Foundations Planning (SFP)	\$20.8 Million	Direct Grant	\$140K to \$400K	70-110 LEAs
Strong Foundations Implementation (SFI)	\$111.2 Million	Direct Grant	\$100K to \$5M+	75-150 LEAs
Technology Lending Grant (TLG)	\$5 Million	Direct Grant	Up to \$225K	50-100 LEAs
Blended Learning Grant (BLG)	\$5.49 Million	Direct Grant	Planning — \$110K-\$400K	10 to 12 LEAs for each
			Strategic Operations — \$190K-\$500K	
Math Supplemental Curriculum (MSC)	\$25 Million	In-Kind Supports	No Direct Funding (In-Kind only)	250+ LEAs
Early College High School (ECHS)	\$1 Million	Direct Grant	Up to \$100K	10 LEAs
Pathways in Technology ECHS (P-Tech)	\$1 Million	Direct Grant	Up to \$100K	10 LEAs
School Action Fund (SAF) *Including SAF ADSY Full Year	\$10.6 Million	Direct Grant In-Kind Supports	\$185K-\$500K (per Campus)	36 Campuses
Advanced Placement (AP) Computer Science Principles (CSP)	\$1.2 Million	Direct Grant	Up to \$100K	Up to 30 LEAs
ADSY Summer Learning Accelerator	\$9 Million	Direct Grant	Up to \$25K-\$400K	25-35 LEAs



SLHA Advisory Services

Technical Provider Status



SLHA LASO Provider Status

CURRENT:

- Strong Foundations Planning
- Strong Foundations Implementation (Options A and B)
- School Action Fund (**Tenet Leadership was approved in May 2023 and SLHA recently applied with Region 13- PENDING approval**)



SLHA Advisory Services



Areas of Approved Service

Math and Literacy

Description

SLHA Advisory Services ("SLHA") is Texas based and now one of Texas' largest educational coaching and advising firms, serving over 200 school systems in Texas. We provide hands-on, full-service support from the beginning to the end of each grant. Your district will be assigned experts, including an experienced Strong Foundations grant expert, an education expert, and a project manager. Our approach helps to ensure our services and recommendations meet TEA models and protocols while also meeting our school clients' needs.

Approach for Providing Service for Grant

SLHA Advisory Services' ("SLHA") mission is to coach school system leaders so that they can achieve their vision and strategic goals for their students, teachers, and community. SLHA's Texas based education consulting team supports numerous Strong Foundations school systems with our deep bench of expertise. SLHA listens to each school system's needs and personalizes services to ensure adoption and implementation of a focused, effective, and meaningful Strong Foundations Planning and/or Implementation Grant. We help school systems with effective change management with a team of highly experienced former Texas superintendents, principals and other school administrator professionals and project managers.

Contact

Joe Hoffer

jhoffer@slh-law.com

210-538-5385

<https://slh-law.com/advisory/>

845 Proton Road San Antonio, TX 78258

Evidence of Impact

SLHA Advisory Services' ("SLHA") consulting team listens to school leaders and serves as experienced coaches and thought partners to ensure school system leaders are successful and effective with the Strong Foundations Planning and/or Implementation grant. We bring client focused and proprietary systems, supporting change management through deep knowledge of TEKS, accountability, curriculum, assessment, and compliance, as well as root cause analysis tools to enable our clients to successfully adopt and implement a highly effective Strong Foundations Planning and/or Implementation grant with a focus on achieving strategic change and action. Our Texas based team is composed of highly experienced former Texas superintendents, principals, teachers, former TEA employees, advisors, and other experts providing hands-on, full-service support from the beginning to end of each grant. Using our systems, our team members have helped turn an F rated school district to a B rates system in just one school year.

*Approved Provider for **Strong Foundations Planning** and **Strong Foundations Implementation Options A and B** pending the completion of TEA-required trainings





Strong Foundations Planning



Strong Foundations Planning

- The **Strong Foundations Planning** grant program provides support to LEAs to develop a strong instructional framework in math or literacy, provides optional adoption supports in selecting a new HQIM if LEAs choose to make a material switch; and trainings and support to support creating systems to effectively manage instruction at the district level.

Strong Foundations Planning

Support activities may include, but not limited to:

1. Development of a district-wide instructional vision and framework for the content area(s) selected
2. Training and system planning for the evaluation and potential adoption of HQIM
3. Job-embedded, high-quality professional learning on the science of how students learn in math or literacy, best practices for HQIM implementation, assessment systems and strategies, and strategic planning for learning acceleration
4. Ongoing, job-embedded capacity building support for instructional and district leaders
5. Readiness assessments to support overall planning and decision-making
6. Participation in Communities of Practice for district leaders (Superintendent or Chief Academic Officers)

Source: <https://tea.texas.gov/texas-schools/health-safety-discipline/laso-cycle-ii>

Strong Foundations Planning

- **Eligibility:**
 - LEAs that have previously engaged in the Strong Foundations Framework Development Grant may not re-apply for the same subject area focus as previous grant cycles.
 - Prior grantees for the Strong Foundations Framework Development Grant are eligible applicants in new subject areas.
- Districts will be awarded **direct grant** funding and will be able to choose a provider for their planning support.
- Approximate Begin Date: **March 2024**
- Approximate End Date: **August 2025**

Source: <https://tea.texas.gov/texas-schools/health-safety-discipline/laso-cycle-ii>

Strong Foundations Planning

- **Approved Provider Support-** we will support your LEA with:
 - Just-in-time training and collaboration opportunities that are customized to meet the specific needs of your LEA
 - Guidance through the creation and revision of each grant deliverable
 - Research based instructional strategies (RBIS) training
 - Thought partnering on topics of your choice such as change management, teacher and leader buy-in, evaluating HQIM, etc.

Strong Foundations Planning

Key Program Commitments to Consider:

Note: Intended to provide key program commitments, not an exhaustive list of program assurances or requirements.

- **Instructional Framework Creation** | Create a vision and instructional framework for the content area (Math or Literacy) that the LEA selects.
- **Primary point of contact** | Agree to appoint a primary point of contact and lead for all grant related activities. The initiative lead will be responsible for ensuring all assurances are met by due dates, coordinates with the selected approved provider on a regular basis, attends any check-ins or webinars hosted by TEA, and communicates with TEA should the primary point of contact leave the LEA during the grant period.
- **Collective Learning** | Completion of all required trainings on the research-based instructional strategies covering math or RLA, assessment, and implementation best practices by LEA's selected committee.
- **Participation of senior leadership** | Participation of at least 1 senior district leader at monthly communities of practice. Superintendent or CAO (or equivalent role) signs-off on the final LEA math and/or literacy instructional framework, or other products that are created as a result of completing a collective learning series on math, literacy, implementation, or assessment.
- **Creation of District Committee** | Districts must create a committee including teachers, coaches, school leaders, and district leaders to participate in collective learning on the research-based instructional strategies, contribute to the creation of an instructional framework, and **review drafts of deliverables**.
- **Evidence of Implementation** | Submit evidence demonstrating implementation and impact, surveys, and participate in end-of-grant focus group, upon request.

Source: <https://tea.texas.gov/texas-schools/health-safety-discipline/laso-cycle-ii>

Strong Foundations Planning

Funding Estimates

Estimated total funding available | ~20.8 million

Estimated range of award | \$140K to \$400K

Estimated number of awards | 70-110 LEAs (will vary based on size of LEA)

Source: <https://tea.texas.gov/texas-schools/health-safety-discipline/laso-cycle-ii>

Strong Foundations Planning

Program Specific **Webinars** for Strong Foundations Planning/ Implementation

- **October 30 or October 31 (attend one)**
 - October 30, 2023, from 10–11AM:
https://zoom.us/webinar/register/WN_9PTRQc4cTCeInEI0LL7NUQ#/registration
 - October 31, 2023, from 3–4PM:
https://zoom.us/webinar/register/WN_C8wLRh3zTeqqkG86kooJSg#/registration

Program Specific **Office Hours** for Strong Foundations Implementation & Planning

- November 6, 2023, at 10AM:
https://zoom.us/webinar/register/WN_K2eB4mbXR4m0bJi0LlsXEg#/registration
- November 9, 2023, at 1PM:
https://zoom.us/webinar/register/WN_ElqGIqdhToyiWPWM72I7_w#/registration

Source: <https://tea.texas.gov/texas-schools/health-safety-discipline/aso-cycle-ii>

Strong Foundations Planning

REMINDER: Required Consultant Training

- TEA live RBIS Training in READING AND MATH (register twice for six days), meet all requirements.
 - ([Fall and Winter RBIS Registration Form](#))
 - To register for math and reading, you must register for ONE, and then send an email to rbis@tntp.org and ask for dates to the other one and tell them you are part of Tenet Leadership and SLHA.
- Framework (on your own): [SFP C2 Asynchronous Framework Sessions Attendance Form](#).



Strong Foundations Implementation



Strong Foundations Implementation

- The **Strong Foundations Implementation** provides grant funds to LEAs for technical assistance to support high-fidelity implementation of the instructional materials, as well as high-quality professional learning for teachers, coaches, and administrators. There are three options for supports and LEAs may apply for multiple options:
 - **(Option A) Strong Foundation Implementation Year 1 Supports** for LEAs who will be implementing approved core products in K-5 RLA and/or K-5 Math in school year 2024-2025 with teachers, coaches, and administrators in Year 1 of implementation.
 - **(Option B) Strong Foundations Implementation Year 2 Supports** for LEAs currently implementing approved core products in K-5 RLA and/or K-5 Math in school year 2023-2024 through a LASO grant to provide an additional year of supports for teachers, coaches, and administrators who will be in Year 2 of implementation in school year 2024-25.
 - **(Option C) Secondary Math HQIM Implementation for LEAs** who will be implementing the approved core product in 6-12 Math in school year 2024-25. **SLHA is NOT currently approved to offer Option C services.**
- **For K-5 RLA: Implementation of Amplify Texas Elem. Literacy Program**
- **For K-5 Math: Implementation of Eureka Math TEKS Edition**

Source: <https://tea.texas.gov/texas-schools/health-safety-discipline/laso-cycle-ii>

Strong Foundations Implementation

- **Eligibility:**
 - LEAs implementing approved core products in one or more of the following:
 - K-5 RLA (Amplify Texas Elementary Literacy Program/Amplify Texas Lectoescritura En Español)
 - K-5 Math (Eureka Math TEKS Edition)
 - 6-12 Math (Carnegie Learning 6-12 Texas Math Solution)
 - Districts will be awarded **direct grant** funding, with LEAs required to use:
 - **50%** of funds to contract with a provider from the LASO Cycle II state approved vendor list;
 - **20%** of funds for additional support from the provider and/or salaries for instructional coaches or other positions directly supporting implementation; and,
 - **30%** of funds for other allowable expenses (e.g., print materials, digital licenses, teacher stipends, instructional coaches).
 - Approximate Begin Date: **March 2024**
 - Approximate End Date: **August 2025**

Source: <https://tea.texas.gov/texas-schools/health-safety-discipline/laso-cycle-ii>

Strong Foundations Implementation

Key Program Commitments to Consider:

Note: Intended to provide key program commitments, not an exhaustive list of program assurances or requirements.

- **Approval to use instructional materials** | Approval by the board of trustees of the district to use the instructional materials and evidence showing classroom teachers support the use of the instructional materials.
- **Materials access** | Ensuring digital access and rostering (if applicable) and print access for all participating teachers and students. Districts awarded Option A will be provided in-kind print materials. Print materials are not included in Option B or Option C and LEAs will need to provide all print materials.
- **Fidelity of implementation** | Implementation of the instructional materials with fidelity, including following the year-long scope and sequence, meeting the minimum number of instructional minutes, and using the curriculum-embedded assessments.
- **Professional learning** | Contracting with an approved provider for professional learning for teachers, coaches, and administrators.
- **Participation of school leaders and coaches** | Participation of at least 1 school leader per participating campus and at least 1 coach per product.

Source: <https://tea.texas.gov/texas-schools/health-safety-discipline/laso-cycle-ii>

Strong Foundations Implementation

Funding Estimates

Estimated total funding available | ~\$111,200,000

Estimated range of Award | \$100K to \$5M+ (will vary based on size of LEA)

Estimated number of Awards | 75-150 LEAs

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Source: <https://tea.texas.gov/texas-schools/health-safety-discipline/aso-cycle-ii>

Strong Foundations Implementation

REMINDER: Required Consultant Training

- Dates are Jan. 8-12, 2024, or
- Jan. 22-26, 2024.
- Place a hold on your calendar for whichever dates will work for you.

Contact and Inquiry Record

- We have prepared a [Contact and Inquiry Record](#) to keep track of LASO II contacts and other potential SLHA Advisory Services contacts/leads.
- Please make sure your contacts/leads are loaded onto this tracker so we can monitor/gauge.
- Try to make at least 3 connections a day on Strong Foundations whether through email or by phone.
- SLHA capacity and staffing- continue to push services, depending on actual grants awarded, SLHA will staff accordingly to support.

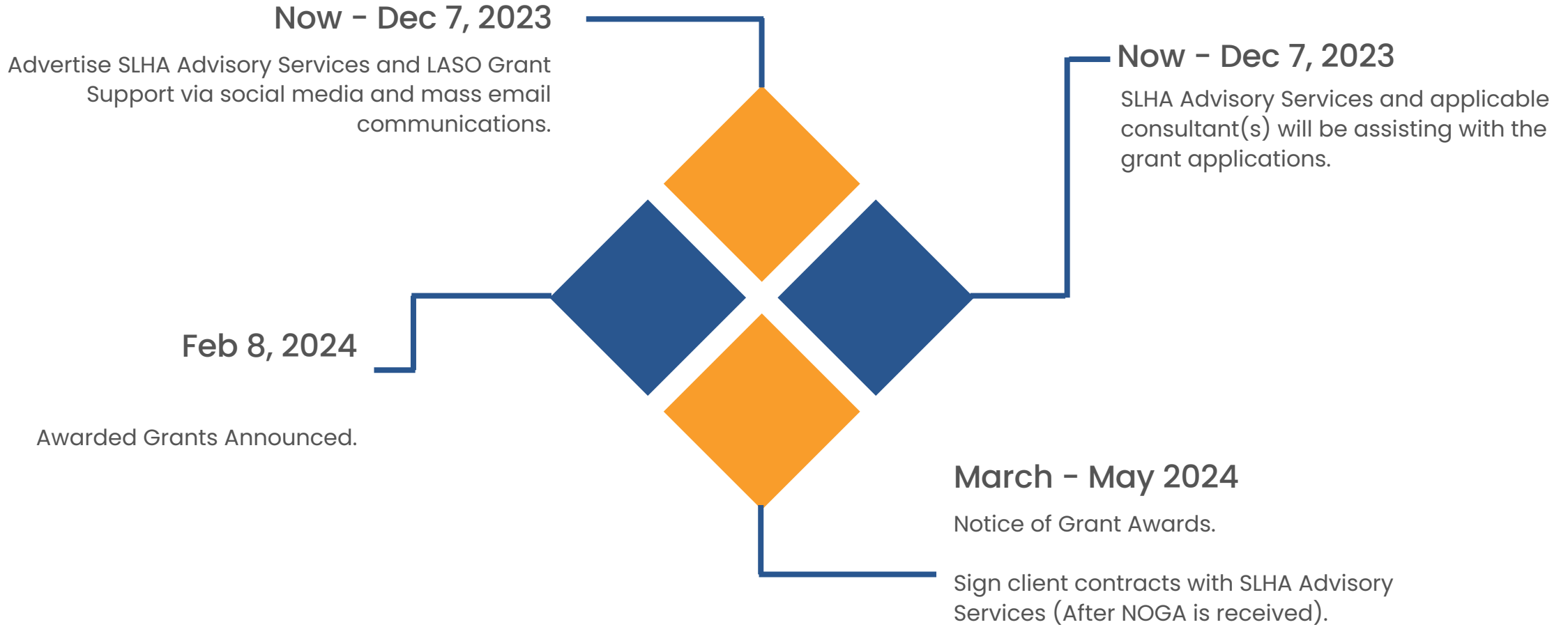
SLHA 'Get in Touch' Link

- In our advertisements, we have a [contact form](#).
- We have added a feature for somebody to select a "Reference" name so we know if the LEA/school has previously been in contact with one of you.

TEA Dashboard & Contact Form

- **REMINDER:** If you intend to service clients under LASO, as soon as possible, complete this form and indicate you are with Tenet Leadership: [Approved Provider Contact Form](#).
 - SLHA Advisory Services not yet listed as an Approved Provider.
- [Tenet AP Dashboard](#) – This is how SLHA can monitor if you have required training completed.
 - Will soon transition to SLHA Advisory Services.

Advisory Services Advertising



ADVERTISING OPTIONS

01

Send Laura Piatt your contact list for forwarding out advertising.

This advertising can be customized to fit the consultant (YOU). Example: Headshots and Bio's along with a personal note.

Promise of 24hr turn around unless circumstances determine another timeline.

02

PDF of mass mail out will be sent out and can be forwarded by consultant (YOU).

Remember

- Represent SLHA Advisory Services
- When meeting with clients; get a phone number and email.
 - Send the information regarding our services
 - Ask for a meeting with YOU, Lisa and Kara to talk about services
 - Use template slide deck provides and reach out with questions.



Other Updates



Submitted RFPs

- SLHA Advisory Services recently submitted RFPs to Region 13 for:
 - **2024-1 DISTRICT CHARTER SCHOOL NETWORK TECHNICAL ASSISTANCE PROVIDER (1882 Partnerships)**
 - **2024-2 SCHOOL ACTION FUND TECHNICAL ASSISTANCE PROVIDER**
- We also submitted an RFP to the National Alliance for Public Charter Schools to provide **Dissemination and Technical Assistance Support**

SLHA Consultant Resources

- We have set up a [Resources](#) page for our advisors.
- If you have questions about something not on this page, please reach out to us at advisory@slh-law.com.

Becoming an OFFICIAL SLHA Consultant

Consulting Contract with SLHA Advisory Services

Contact:

Lisa Nyquist

Main: 210-538-5385

Email: lnyquist@slh-law.com

Looking Ahead:

- Advertise and set client meetings for LASO
 - **REMINDER: We can help support grant writing!**
- Attend Program Specific **Webinars** and/or **Office Hours** as appropriate.
- Keep LASO II contacts on the [Contact and Inquiry Record](#).
- Finalize consulting contract with SLHA (specifically with Lisa Nyquist at lnyquist@slh-law.com).
- Reach out to the team with questions/concerns.
 - For generic questions: advisory@slh-law.com
 - Multiple SLHA folks have access to ensure we respond timely.
- We will set up bi-weekly meetings through the week of December 7 to stay connected as a team.
- Ensure applications are submitted on/before December 7, 2023, at 5:00PM.

Contact Us

 210-538-5385

 www.slh-law.com

 845 Proton Road, San Antonio, Texas 78258



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Thank You

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