



Schulman,
Lopez, Hoffer
& Adelstein, LLP
Advisory Services

SLHA Advisory Services

Consultant Meeting

October 31, 2023



www.slh-law.com



Home Office – San Antonio, TX

Meeting Agenda

- i. Overview of Strong Foundations
Workload/Commitment (Hope/Kara)
- ii. Overview of Product Advisor Certification Scope
& Sequence (Hope/Kara)
- iii. LASO Strong Foundations Pulse Check/Q&A
(Hope/Kara)
- iv. Consultant Survey (Lisa)
- v. Marketing/Social Media Updates (Laura)
- vi. Advisory Services Expectations and Roles/Q&A
(Joe)
- vii. Looking Ahead

Overview of Strong Foundations Workload/ Time Commitment

Time Commitment ?

Examples are for working with (3) LEA's

Role	Weekly Hours	Monthly Hours
*Project Team Lead Coach or Team Coach	9-15 hrs	36-60 hrs
Project Manager	4-6 hrs	16-24 hrs
RBIS Redelivery	Varies	Varies
Product Advisor	TBD	TBD

**Strong Foundations Planning and Strong Foundations Implementation Grants*

Overview of Product Advisor Certification Scope & Sequence

The following is the Scope & Sequence that the Fall 2023 Product Advisor Cohort participants will engage in.

Session/Module	Topic	Launch Date	Completion Date	Hours to Complete
Introduction Module	Introduction to Product Advisor Roles & Responsibilities	8.28.23	8.30.23	2 hours
Getting Started Module	Getting Started with Product Academies	8.28.23	9.8.23	4 hours
Module 1	Why HQIM?			
Session 1	HQIM & Change Management (synchronous)	9.22.23		1 hour
Module 2	Unit Internalization	8.28.23	9.18.23	4 hours
Module 3	Lesson Internalization			
Job Embedded Support (JES) 1	Modeled Lesson Internalization (synchronous)	*9.21.23	9.27.23	2 hours
Session 2	Leading Job-Embedded Supports: Internalization Protocols (synchronous)	10.6.23		2 hour
Module 4	Deep Dive Part 1	9.28.23	10.10.23	6 hours
Module 5	Deep Dive Part 2			
Module 6	Observation & Feedback			
Job Embedded Support 2	Lesson Observation & Feedback (synchronous)	*9.28.23	10.17.23	2 hours
Session 3	Leading Job-Embedded Supports: Observation & Feedback (synchronous)	10.20.23		2 hour
Module 7	Lesson Rehearsal	10.19.23	10.24.23	2 hours
Session 4	Lesson Rehearsal (synchronous)	11.3.23		1 hour
Module 8	Assessments in HQIM	10.19.23	11.3.23	6 hours
Module 9	Student Work Analysis			
Module 10	Student Work & Lesson Internalization			
Session 5	Applying the Student Work Protocol (synchronous)	11.17.23		1 hour
Culminating Assessment	(1) Lesson Internalization Meeting (2) Observation & Feedback	10.19.23	12.1.23	2 hours

LASO/Strong Foundations Pulse Check

Program Specific **Webinars** for Strong Foundations Planning/ Implementation

- October 31, 2023, from 3–4PM:
https://zoom.us/webinar/register/WN_C8wLRh3zTeqqkG86kooJSg#/registration

Program Specific **Office Hours** for Strong Foundations Implementation & Planning

- November 6, 2023, at 10AM:
https://zoom.us/webinar/register/WN_K2eB4mbXR4m0bJi0LlsXEg#/registration
- November 9, 2023, at 1PM:
https://zoom.us/webinar/register/WN_ElqGlqdhToyiWPWM72I7_w#/registration

Contact and Inquiry Record

- We have prepared a [Contact and Inquiry Record](#) to keep track of LASO II contacts and other potential SLHA Advisory Services contacts/leads.
- We've also added a team Contact Sheet (to lean on each other as needed)
- Please make sure your contacts/leads are loaded onto this tracker so we can monitor/gauge.
- Try to make at least 3 connections a day on Strong Foundations whether through email or by phone.
- SLHA capacity and staffing- continue to push services, depending on actual grants awarded, SLHA will staff accordingly to support.

Consultant Survey

We will be sending out a survey after this meeting to get more information around availability and level of commitment you can make to the SLHA Advisory Services work.

<https://docs.google.com/forms/d/e/1FAIpQLSdAYFWxEtbYs1bsiNI7mqWvJU4clIKbJWk6NuCNfEtMx1FVpA/viewform>

Marketing/Social Media Updates

- **Website**
 - Advisory Services Page
 - Advisor Resources Page
- **Promotional Talking Points**
 - Social Media post(s)
 - Business Cards
 - Advisory Services Logo

Advisory Services Expectations and Roles/Q&A

Looking Ahead:

- Advertise and set client meetings for LASO/support grant applications.
- Complete Consultant Survey (Google Survey)
- Attend Program Specific **Webinars** and/or **Office Hours** as appropriate.
- Keep LASO II contacts on the [Contact and Inquiry Record](#).
- Finalize consulting contract with SLHA (specifically with Lisa Nyquist at lnyquist@slh-law.com).
- Complete required training(s)
- Reach out to the team with questions/concerns.
 - For generic questions: advisory@slh-law.com
 - Multiple SLHA folks have access to ensure we respond timely.
- Attend weekly meetings through the week of December 7 to stay connected as a team.
- Ensure applications are submitted on/before December 7, 2023, at 5:00PM.



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Thank You

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